

SKAHA HILLS MEDIA KIT FACT SHEET 1 of 4 WWW.SKAHAHILLS.COM

Skaha Hills Development Corp Ltd.

(herein known as Skaha Hills)

Overview

- Skaha Hills is a \$250 million multi-generational master planned community located on the slopes of south Penticton, BC, overlooking Skaha Lake.
- The first and only development on the South Okanagan benchlands
- Resides on 550 acres
- Community consists of 600 homes
- Built by Greyback Developments Ltd. in partnership with the Penticton Development Corporation
- The Skaha Hills land, owned by the Penticton Indian Band, was released for development in 2013 to Greyback Developments Ltd. and is fully secured by a Crown Lease with Canada.
- Phase One consisted of 47 homes
 - Sold out after first six months of Sale Centre opening in March 2014
 - Rancher-style walkout design
 - Open concept to maximize spectacular views
 - Large double garages
 - Optional golf cart parking
 - Competitive price point, for homes in Okanagan started at \$400,000
- Phase Two The Ridge at Skaha Hills
 - Sold out
 - Consists of 47 homes
 - Residents have the choice of three home styles:
 - One-level ranchers
 - Ranchers with walkout levels
 - Ranchers with a two-story walk-up
 - Six floor plans vary in size from 1400 sq. ft. to 3300 sq. ft.
 - Prices start at \$375,000, plus home site
 - Named after wild horses or wild horse breeds that frequent the surrounding land
- Phase Three The Vistas at Skaha Hills





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- o Consists of 24 homes
- o Combines the best traits of a condo, a town home and a rancher into a unique concept
- o First of its kind in Okanagan
- Sales began on July 15, 2016
- Features two terraced rancher buildings with 12 homes each on the hillside to maximize spectacular views of Skaha Lake, Okanagan Lake, Penticton and the vineyards.
- o 12 homes in the first release are sold out, the next 12 homes will be released for sale in Spring 2017
- More of the terraced rancher style buildings will be released within the year

Planned Amenities

- \$5.2 million PLAY Winery
 - o Partnership with Stage West Hospitality who will develop the winery and a vineyard
 - Opened June 3, 2016
 - o Features modern architectural design
 - Building will house a wine shop, tasting lounge, indoor/outdoor bistro and viewing platform
 - Vineyard will benefit from southeast exposure sunrise to sunset
 - o Closest winery to the Penticton Regional Airport
 - Wine varietals include Cabernet Franc, Cabernet Sauvignon, Merlot, Chardonnay, Sauvignon Blanc and a Viognier.
 - Anticipating production of 6,000 cases in 2016
 - Mohamed Awad, formerly the manager at Spirit Ridge Vineyard Resort and Spa, has been appointed as the General Manager of PLAY Winery.
- Golf course
- Beach front access
- Parks
- More than 10km of walking and hiking trails
- Community centre
- Fitness facility
- Pool and hot tub





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- Outdoor sports courts
- Secure RV/boat storage for residents

Location

- Skaha Hills is located on the southeasterly exposed hillside of the Okanagan benchlands
- Minutes from downtown Penticton, BC
- Located 80-km from Kelowna and the Kelowna International Airport
- 674-km away from Calgary, AB
- 415-km away from Vancouver, BC
- Closest US border crossing is at Osoyoos, 49-km south
- Approximately 72 million people reside within 1,000-km radius of the Okanagan in Western Canada and US Pacific Northwest markets.
- Penticton Visitor Centre list 44 wineries within a 20-minute drive and refers to Penticton as 'the heart of the BC wine country'.

Team

- Developer: Greyback Developments Ltd.
 - Led by Larry and Matt Kenyon
 - o Four generations of experience as a commercial, industrial, resort and residential builder
 - Local, community-focused Penticton company
 - One of the largest and most reputable companies in the Okanagan Valley
- Owners: Penticton Indian Band Development Corporation
 - o Led by Lesley Gabriel as Business Development Officer
 - Supporting Greyback in planning and construction
- Marketing and Sales: Real West Project Management
 - Led by Curt Jansen, vice president of sales and marketing
 - o Curt has over 30 years of proven hospitality and real estate sales and marketing experience
 - o Customer-centric service
- General Manager, PLAY Winery and Vineyards at Skaha Hills: Mohamed Awad
 - o Former manager of Spirit Ridge Resort and Vineyards in Osoyoos





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- o Former manager of the Black Hills Estate Winery
- Architecture and Design: Dominic Unsworth
 - Local commercial and residential designer with more than 12 years' experience
 - Brings ideas that blend architectural design elements and efficiencies to save homeowners money
- Engineering: True Consulting
 - o Completed the engineering and approvals for all utility requirements at Skaha Hills
 - o Industry leader in engineering, planning and urban design
- Chris Scott
 - Has mastered the art of taking undervalued First Nations lands and reverting them to Crowncontrolled development sites for economic sustainability.
 - Worked closely with the Government of Canada, the Penticton Indian Band and Indian and
 Northern Affairs Canada to secure the Skaha Hills development site with a 150-year tenure.

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